

## New Orleans Association of Health Underwriters

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# News You Can Use

July 2005 Volume 5, Number 7

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Have any topics or speakers you would like to see at a seminar or luncheon?

Email your suggestions to [jennifer@noahu.org](mailto:jennifer@noahu.org) !



**Join Us For An Exciting Event!**

**NOAHU Member Cocktail Party**

Bring a Prospective Member to our  
Membership Cocktail Party

**Tuesday, July 26th  
5pm**

**Copeland's Sweet Fire & Ice  
Intrigue Oxygen & Martini Bar  
701Veterans (Across from Dorignac's)  
Free Valet Parking**

Hors d'ouerves  
Cash Bar  
Happy Hour Specials  
including  
2 for 1 Martinis!

Please RSVP to [info@noahu.org](mailto:info@noahu.org)  
so we can get a tentative head count.  
Please include your name & the name or number  
of guests who will join you!

**Members Bringing Prospective Members  
Will Be Entered to Win Great Prizes!**

**Members Who Bring a Prospective Member  
Who Join At The Party Will Recieve A  
\$10 Target Gift Card!**

## **NOAHU Annual Meeting**

**Congratulations to the newly elected Board!**

**2005-2006 Board of Directors**

**President:** Kenny Collins  
**Vice-President:** Jennifer Toups  
**Secretary:** Robin Frick  
**Treasurer:** Rachel Thrash  
**Immediate Past President:** Stephanie Booth McGinnis

**Directors:**

**Awards:** Dottie Smith  
**Communications:** Kent Gregory  
**Education:** Carmen Manzano  
**Legislation:** Lou Koster  
**Media Relations:** Mortimore Kelly  
**Membership:** Mike Mohr  
**Programs:** Wayne Schellhaas  
**Public Service:** Wayne Francingues, Jr.

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## Collins Wins Health Underwriter of the Year

Kenny Collins was awarded the Health Underwriter of the Year at the NOAHU annual meeting last month. Collins was recognized for his untiring dedication to the association and his involvement across all of the committees and events of the association.

The Health Underwriter of the Year is the most prestigious award the chapter confers on its members.

## Carmen Manzano Wins Spark Plug Award

Carmen Manzano, Education Chair, was presented with the New Member of the Year Award. This award is often called the Spark Plug award because it honors the new members who has most shown the most energy and enthusiasm in their work with the association. This award is considered annually, but only awarded to someone who merits the "Spark Plug" name.

At the Annual Meeting, membership recruiters, HUPAC & HAPAC contributors, new RHU's, Triple Crown winners and LPRT qualifiers were also recognized.

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## *Notes from Miami.... NAHU's 75th Annual Convention*



### **NOAHU.ORG Wins Top Chapter Website**

At the National Conference held in Miami last month, NOAHU's website was won the coveted Website Award. This award recognizes only one local chapter and one state chapter for an outstanding website.

Wisconsin AHU won the State Chapter Website Award.

Immediate Past President Stephanie Booth McGinnis accepted the award from NAHU President Trei Wild.

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### **NOAHU Past President Awarded Presidential Citation Award**

Immediate Past President Stephanie Booth McGinnis was honored with the Presidential Citation Award. This national award honors state and local chapter presidents for outstanding achievements during their presidential term. NAHU President Trei Wild presented Stephanie with her award. Congratulations Stephanie!



Jennifer Toups was also honored as a President's Triple Crown Award winner for 2004 & 2005. This award, implemented in 2004, honors members who recruit at least 2 new members, contribute at least \$10 a month to the Health Underwriters Political Action Committee and send at least 3 Operation Shouts in a calendar year. Acadiana's Cindy Doucet and Glen Pobison were also winners in 2004. There is still time left to qualify for 2005.

The Greater Baton Rouge Chapter was awarded the Pacesetter award in the Small Chapter category. This was the chapter's first time winning this award. Baton Rouge's Terri Dumas Adams was awarded the Distinguished Service Award for outstanding service over a length of time. Terri is a past state chapter president.

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## NAHU Executive Vice President Kevin Corcoran Announces Resignation

To many convention attendees surprise and disappointment, NAHU Executive Vice President Kevin Corcoran announced his resignation at the NAHU 75th Annual Convention in Miami last month. Kevin joined NAHU over 10 years ago at one of the association's most troubled times. With expert guidance, he assisted in bringing NAHU from near bankruptcy to almost \$2 million in the red.

A perennial fixture on Washington's Most Powerful People in Health Care list, Kevin has represented the association well. In recent years, NAHU's credibility has grown leaps and bounds in the nation's capitol. President Bush, many legislators and various associations often look to NAHU for expert advice on the issues faces the industry today.

Kevin will become the Executive Vice President of the American Chiropractors Association.

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## Ari Fleischer Speaks to Conference Attendees

Ari Fleischer, who served as White House Press Secretary from 2001 to 2003, was one of the keynote speakers at the National Conference in Miami. Ari shared what it was like to be with the President on September 11th, interesting insight on President Bush and examples of media bias.



Attendees were also treated to a talk by Mike Abrashoff, author of the best selling book *It's Your Ship: Management Techniques from the Best Damn Ship in the Navy*. Abrashoff detailed leadership techniques he used to turn his ship, the USS Benfold, into the Navy's top performers. These techniques weren't all business- trips to Home Depot, Cuban cigars and Karaoke were just a few keys to his success.



## California's John Nelson New NAHU President

John Nelson of California took over the reigns of NAHU at the Annual Meeting in Miami. Nelson is the owner of one of the largest general agencies in the state. He is preceded by Trei Wild of Dallas, TX.

Nelson's theme for his presidency is "Looking Forward Together." He has set an aggressive goal of 22,000 members and \$1 million in Health Underwriter Political

Action Committee contributions by the end of May 2006.

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Past NAHU President  
George Emrick & His Wife  
Nita



NOAHU Members in the Exhibit  
Hall

Please note the NOAHU financial statements and minutes are available for review upon request.

Do you have something to say? Let us know what you think about News You Can Use. Do have any comments, suggestions or articles you'd like to see in future editions? Let us know- we're listening!

The opinions in this newsletter are not necessarily endorsed by NOAHU nor does the newsletter assume responsibility for statements made in advertisements or published articles.

First Name:

Last Name:

E-Mail:

Comments:

Send

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